

# Shareholder information

## Dividends

It is intended that interim dividends will be paid in November and final dividends in May each year.

You can choose to receive your dividends in one of the following ways:

### 1. Reinvest your dividends in Standard Life plc shares

Standard Life plc has arranged a dividend reinvestment plan – sometimes referred to as DRIP. This gives shareholders the opportunity to use their cash dividend to buy more shares in the Company through a special dealing arrangement – and means you will receive additional shares instead of cash.

### 2. Receive a cash dividend payment in your bank or building society account

You can have your dividend paid directly into the bank or building society account of your choice. This means the money will usually be available to use more quickly than if you receive your dividends in the form of a cheque. The money will be transferred straight into your bank account on the day the dividend is paid.

### 3. Receive a cash dividend payment by cheque

If you don't choose to receive your dividends as shares, or paid directly into your bank account, you will be sent a cheque for the relevant amount. You may be charged a fee to present this cheque, particularly if you live outside the UK.

If you would like to change your dividend payment method, please visit [www.standardlife.com/shareholders](http://www.standardlife.com/shareholders) and follow the links to find out how to register.

## Receive shareholder communications by email and website

You can choose to receive future shareholder communications by email and website. Registering is easy, secure and free. Please visit [www.standardlife.com/shareholders](http://www.standardlife.com/shareholders) and follow the links to find out how to register. The service allows you to:

- Choose to receive an email when the *Annual Report and Accounts* and *AGM guide* are available on our website. You can then read these online instead of receiving paper copies in the post
- Check your Standard Life shareholding
- Find out information about your dividends
- Work out the value of your shareholding
- Change your address details
- Set up a new dividend mandate, or change your existing details
- Send your Annual General Meeting voting and proxy instructions electronically.

When you register with Investor Centre you can choose how you'd like us to keep in touch with you – by post or email. Any information you receive electronically will be the same as the paper version. This will help us save your money – and conserve natural resources.

## Preventing unsolicited mail

By law, Standard Life has to make its share register publicly available. Because of this, some registered shareholders may receive unsolicited mail. You could also be targeted by fraudulent 'investment specialists' using high-pressure cold calling sales techniques – these are sometimes called 'boiler room scams'. You can find more information at the Office of Fair Trading website [www.of.gov.uk](http://www.of.gov.uk)

Using a nominee company can help protect your privacy. You can transfer your shares into the Company-sponsored nominee – the Standard Life Share Account – by contacting Computershare, or get in touch with your broker to find out about their nominee services.

If you want to limit the amount of unsolicited mail you receive, please contact:

The Mailing Preference Service (MPS), DMA House, 70 Margaret Street, London W1W 8SS or register online at [www.mpsonline.org.uk](http://www.mpsonline.org.uk)

**Analysis of registered shareholdings as at 31 December 2007:**

Range of shares	Number of holders	% of total holders	Number of shares	% of total shares
1 – 1,000	67,537	54.13%	34,457,667	1.59%
1,001 – 5,000	50,392	40.40%	105,618,707	4.86%
5,001 – 10,000	3,878	3.11%	26,784,547	1.23%
10,001 – 100,000	2,521	2.02%	51,107,942	2.35%
* 100,001 +	420	0.34%	1,956,108,243	89.97%
<b>Totals</b>	<b>124,748</b>	<b>100.00%</b>	<b>2,174,077,106</b>	<b>100.00%</b>

\* The Company-sponsored nominee – the Standard Life Share Account – had 1,348,507 participants holding 1,086,225,531 shares.

**Financial Calendar for 2008**

Quarter 4 New Business Sales Announcement	30 January 2008
2007 Preliminary Results Announcement	12 March 2008
Ex-dividend date for 2007 final dividend	19 March 2008
Record date for 2007 final dividend	25 March 2008
Quarter 1 interim management statement including new business announcement	30 April 2008
Annual General Meeting	19 May 2008
Investor seminar	22 May 2008
Dividend payment date (2007 final dividend)	30 May 2008
Announcement of interim results and dividend	6 August 2008
Ex-dividend date for 2008 interim dividend	13 August 2008
Record date for 2008 interim dividend	15 August 2008
Quarter 3 interim management statement including new business announcement	30 October 2008
Interim dividend payment date	28 November 2008